



CATEGORY: Best Lease

Criteria: This category will showcase a lease transaction that closed in 2018, contributed value to the landlord's business strategy (at the property, portfolio or company level), attained tenant satisfaction and surmounted challenges through creativity and ingenuity.

Entries Due: June 10

Entry Form Instructions

Please submit the following materials:

- Completed entry form (this sheet) **with narrative attached**
- Any supporting materials demonstrating accomplishments
- Photo of the property (high-resolution/300 dpi jpg)
- Payment

To submit payment and/or materials:

Log on to CPE's submission manager at

<https://cpexecutive.submittable.com/submit>

If you have questions, email jessica.fiur@cpe-mhn.com

Entry Fees

☐ \$325 (first entry)

☐ \$275 (each subsequent entry)

Total number of entries # _____

Total payment \$ _____

Contact name: _____

Contact email: _____

Contact telephone: _____

Name of company(ies) to be considered for the award:

Please list the names and company affiliations of all team members to be included in award materials:

Property Facts

Name of property and address:

Landlord: _____

Tenant: _____

Names of brokerage firms involved (please specify the side represented for each):

Type of property (office, multifamily, retail, industrial, hotel, etc.):

Year construction was completed: _____

Total size of property (if a multiple-building campus, give total square footage): _____

Total number of buildings: _____

Occupancy at time of lease: _____

Square footage of lease: _____

Rent range in building: _____

Rent achieved with this lease: _____

New tenant or renewal: _____

If renewal, length of time tenant has been at this property: _____

If renewal, change in square footage tenant occupies: _____

Number of days it took to close: _____

Lender: _____

Tell us about the accomplishment:

On a separate sheet of paper, please provide 250-500 words (bullet points are fine) describing the details of the transaction, including any interesting challenges overcome. Also explain why this was a noteworthy deal and provide a description of the property, including special features or amenities, target audience and market demographics.