



CATEGORY: Most Innovative Corporate Strategy

Criteria: This category is open to M&A, portfolio reconfiguration, organic expansion, formation of new alliances/divisions, recruitment of critical teams/executives, corporate financing, and other corporate- or portfolio-level strategic efforts launched or completed (or an important component launched or completed — please specify component) in 2018 to improve strategic position or turn around the company.

Entries Due: June 10

Entry Form Instructions

Please submit the following materials:

- Completed entry form (this sheet) **with narrative attached**
- Before and after images of the project (**must include** at least one exterior shot as well as lobby/ common space and office/store/unit, as applicable).
- Floor plans
- Payment

To submit payment and/or materials:

Log on to CPE's submission manager at
<https://cpexecutive.submittable.com/submit>

If you have questions, email jessica.fiur@cpe-mhn.com

Entry Fees

☐ \$325 (first entry)

☐ \$275 (each subsequent entry)

Total number of entries # _____

Total payment \$ _____

Contact name: _____

Contact email: _____

Contact telephone: _____

Name of company(ies) to be considered for the award:

Please list the names and company affiliations of all team members to be included in award materials:

Tell Us About the Efforts:

(complete in full, attaching extra pages as needed)

Nature of strategic change/effort:

Date strategic effort started: _____ completed: _____

Total cost of effort: _____

Return on investment: _____

Individuals/other companies involved:

Property type(s) involved:

Address of properties/offices involved (if applicable):

Square footage of properties involved (if applicable): _____

Tell us about the accomplishment:

On a separate sheet of paper, please provide 250-500 words (bullet points are fine) describing the strategic effort and how it has benefited the company, shareholders and tenants/ clients. Include specifics on the most important aspects of the strategy, reasons for the effort and decision making that led to pursuing it, as well as challenges entailed in achieving success and how the results have been measured. Please attach any supporting materials.