



CATEGORY: Broker of the Year

Criteria: This category is open to any commercial real estate broker who has executed a large, strategic or creative deal in 2018. This person could specialize in leasing or investment sales, as well as landlord or tenant representation. Submission can be for work on a single property, a portfolio, an area of particular specialization, etc.

Entries Due: June 10

Entry Form Instructions

Please submit the following materials:

- Completed entry form (this sheet) **with narrative attached**
- Any supporting materials demonstrating accomplishments (bio, testimonials, headshot, etc.)
- Payment

To submit payment and/or materials:

Log on to CPE's submission manager at
<https://cpexecutive.submittable.com/submit>

If you have questions, email jessica.fiur@cpe-mhn.com

Entry Fees

☐ \$325 (first entry)

☐ \$275 (each subsequent entry)

Total number of entries # _____

Total payment \$ _____

Contact name: _____

Contact email: _____

Contact telephone: _____

Tell Us About the Broker:

(complete in full, attaching extra pages if needed)

Broker name/title/company: _____

Area(s) of specialization: _____

Number of years as a broker: _____

Number of years at current firm: _____

Name of property(ies) or client(s) and location: _____

Time required to complete negotiation of deal (if applicable): _____

Value of transaction to be considered (if applicable): _____

Total volume transacted in 2018: _____

Property types involved in (check all that apply):

- | | |
|---------------------------------------|--|
| <input type="checkbox"/> Office | <input type="checkbox"/> Affordable (low-income) Housing |
| <input type="checkbox"/> Industrial | <input type="checkbox"/> Senior Housing |
| <input type="checkbox"/> Retail | <input type="checkbox"/> Student Housing |
| <input type="checkbox"/> Multifamily | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> Hospitality | |
| <input type="checkbox"/> Mixed-Use | |
| <input type="checkbox"/> Self Storage | |

Tell us about their accomplishments:

On a separate sheet of paper, provide 250-500 words (bullet points are fine) describing what makes this person the broker of the year. Be sure to include their accomplishments in the past year, and particularly what makes them stand out—whether it be an especially difficult or unique deal, formation of a niche, a creative strategy, etc. You may include testimonial letters and other supporting materials as desired.