



CATEGORY: Best Investment Transaction—Single Property

Criteria: This category will showcase a sales transaction that closed in 2017, contributed to the buyer’s or seller’s business strategy (at the property or corporate level), produced value for the buyer and/or seller, and exhibited creativity in surmounting challenges. May be a cash transaction or a 1031 exchange.

Entries Due: June 11

Entry Form Instructions

Please submit the following materials:

- Completed entry form (this sheet) *with narrative attached*
- Any supporting materials demonstrating accomplishments
- Photo of the property (high-resolution/300 dpi jpg)
- Payment

To submit payment and/or materials:

Log on to CPE’s submission manager at <http://cpexecutive.submishmash.com/submit>

Entry Fees

\$325 (first entry)

\$265 (each subsequent entry)

Total number of entries # _____

Total payment \$ _____

Contact name: _____

Contact email: _____

Contact telephone: _____

Name of company(ies) to be considered for the award:

Please list the names and company affiliations of all team members to be included in award materials:

Property Facts

Name of property and address:

Buyer: _____

Seller: _____

Names of brokerage firms involved (please specify the side represented for each):

Type of property (office, multifamily, retail, industrial, hotel, etc.):

Year construction was completed: _____

Total acreage: _____

Total number of buildings: _____

Total square footage of buildings (and number of units or keys, where applicable): _____

Occupancy at time of sale: _____

Rent range: _____

Asking price: _____

Number of bidders: _____

Selling price: _____

Selling price per square foot: _____

Property NOI: _____

Cap rate: _____

Number of days it took to close: _____

Lender: _____

Tell us about the accomplishment:

On a separate sheet of paper, please provide 250-500 words (bullet points are fine) describing the details of the transaction, including any interesting challenges overcome. Also explain why this was a noteworthy deal and provide a description of the property, including special features or amenities, target audience and market demographics.