

CATEGORY: Best Financing

Criteria: This category will showcase financial transactions that closed in 2017 and illustrate ingenuity and business savvy, providing a benefit to the borrower and the lender. Transactions may apply to single properties or portfolios, may involve debt and/or equity, may be financings or refinancings, and could involve a purchase, development/redevelopment, net lease, capital raise or other financial engineering.*

Entries Due: June 11

Entry Form Instructions

Please submit the following materials:

- Completed entry form (this sheet) with narrative attached
- Any supporting materials demonstrating accomplishments
- Photo of the property (high-resolution/300 dpi jpg)
- Payment

To submit payment and/or materials:

Log on to CPE's submission manager at http://cpexecutive.submishmash.com/submit

Entry Fees

\$325 (first entry)

\$265 (each subsequent entry)

Total number of entries # ____

Total payment

Contact name: ____

Contact email: ___

Contact telephone: ____

Name of company(ies) to be considered for the award:

\$ _____

Please list the names and company affiliations of all team members to be included in award materials:

*This information will be kept confidential, used only for judging. Please specify what information needs to be kept confidential.

Transaction Facts

Name of borrower and, where applicable, property and address:

Size of transaction:

Type of transaction (debt and/or equity; financing vs. refinancing; construction, mezzanine, bridge loan, primary or secondary financing, financial engineering, etc.):

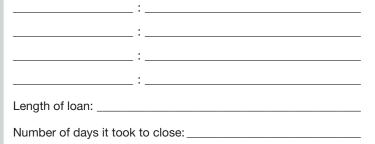
Type of property (office, multifamily, retail, industrial, hotel, etc.):

Age and size of property(ies):_____

Investor source type: (please check) 🔲 CMBS 🔲 Bank	
🔲 Fannie Mae 🔲 Freddie Mac 🔲 FHA 🛄 Life insurance	co.
Private fund/capital I Other:	

Loan-to-value and borrower equity:

Types of financing involved and specifics for each, including financier, specific dollar amount, fixed vs. floating, recourse vs. non-recourse, debt service coverage, etc. Please add pages as necessary:



Brokers and/or mortgage bankers involved:

Tell us about the accomplishment:

On a separate sheet of paper, please provide 250-500 words (bullet points are fine) describing the details of the transaction, including any interesting challenges overcome. Also explain why this was a noteworthy deal, how the financing was structured and how it benefited the borrower and lender.