



CATEGORY: Best Sale – Single Property

Criteria: This category will showcase a sales transaction that closed in 2016, contributed to the buyer's or seller's business strategy (at the property or corporate level), produced value for the buyer and/or seller, and exhibited creativity in surmounting challenges. May be a cash transaction or a 1031 exchange.

Entries Due: April 3

Entry Form Instructions

Please submit the following materials:

- Completed entry form (this sheet) **with narrative attached**
- Any supporting materials demonstrating accomplishments
- Photo of the property (high-resolution/300 dpi jpg)
- Payment

To submit payment and/or materials online:

Log on to CPE's submission manager at
<http://cpexecutive.submishmash.com/submit>

Entry Fees

☐ \$325 (first entry)

☐ \$265 (each subsequent entry)

Total number of entries # _____

Total payment \$ _____

(Make checks payable to Commercial Property Executive.)

Contact name: _____

Contact email: _____

Contact telephone: _____

Name of company(ies) to be considered for the award:

Name of building will be listed on the award. Please list the names and company affiliations of all team members to be included in award materials:

Mailing Instructions

Mailed materials must be postmarked by April 3. Send to:

Jessica Fiur, Managing Editor
Commercial Property Executive
370 Lexington Ave., Suite 2100
New York, NY 10017

If you have questions, email jessica.fiur@cpe-mhn.com.

Property Facts

Name of property and location:

Buyer: _____

Seller: _____

Names of brokerage firms involved (please specify the side represented for each):

Type of property (office, multifamily, retail, industrial, hotel, etc.):

Year construction was completed: _____

Total acreage: _____

Total number of buildings: _____

Total square footage of buildings (and number of units or keys, where applicable): _____

Occupancy at time of sale: _____

Rent range: _____

Asking price: _____

Number of bidders: _____

Selling price: _____

Selling price per square foot: _____

Property NOI: _____

Cap rate: _____

Number of days it took to close: _____

Lender: _____

Tell us about your accomplishment:

On a separate sheet of paper, please provide 250-500 words (bullet points are fine) describing the details of the transaction, including any interesting challenges overcome. Also explain why this was a noteworthy deal and provide a description of the property, including special features or amenities, target audience and market demographics.