



CATEGORY: Best Financing

Criteria: This category will showcase financial transactions that closed in 2016 and illustrate ingenuity and business savvy, providing a benefit to the borrower and the lender. Transactions may apply to single properties or portfolios, may involve debt and/or equity, may be financings or refinancings, and could involve a purchase, development/redevelopment, net lease, capital raise or other financial engineering.

Entries Due: April 3

Entry Form Instructions

Please submit the following materials:

- Completed entry form (this sheet) **with narrative attached**
- Any supporting materials demonstrating accomplishments
- Photo of the property (high-resolution/300 dpi jpg)
- Payment

To submit payment and/or materials online:

Log on to CPE's submission manager at
<http://cpexecutive.submishmash.com/submit>

Entry Fees

☐ \$325 (first entry)

☐ \$265 (each subsequent entry)

Total number of entries # _____

Total payment \$ _____

(Make checks payable to Commercial Property Executive.)

Contact Name: _____

Contact email: _____

Contact telephone: _____

Name of company(ies) to be considered for the award:

Name of building (or if a corporate-level deal, borrower) will be listed on the award. Please list the names and company affiliations of all team members to be included in award materials:

Mailing Instructions

Mailed materials must be postmarked by April 3. Send to:

Jessica Fiur, Managing Editor
Commercial Property Executive
370 Lexington Ave., Suite 2100
New York, NY 10017

If you have questions, email jessica.fiur@cpe-mhn.com.

Transaction Facts

Name of borrower and, where applicable, property and location:

Size of transaction: _____

Type of transaction (debt and/or equity; financing vs. refinancing; construction, mezzanine, bridge loan, primary or secondary financing, financial engineering, etc.): _____

Type of property (office, multifamily, retail, industrial, hotel, etc.): _____

Age and size of property(ies): _____

Investor source type: (please check) ☐ CMBS ☐ Bank

☐ Fannie Mae ☐ Freddie Mac ☐ FHA ☐ Life insurance co.

☐ Private fund/capital ☐ Other: _____

Loan-to-value and borrower equity: _____

Types of financing involved and specifics for each, including financier, specific dollar amount, fixed vs. floating, recourse vs. non-recourse, debt service coverage, etc. Please add pages as necessary:

_____ :

_____ :

_____ :

_____ :

Length of loan: _____

Number of days it took to close: _____

Brokers and/or mortgage bankers involved:

Tell us about your accomplishment:

On a separate sheet of paper, please provide 250-500 words (bullet points are fine) describing the details of the transaction, including any interesting challenges overcome. Also explain why this was a noteworthy deal, how the financing was structured and how it benefited the borrower and lender.