Top Owners 2015

Dear Colleague,

Commercial Property Executive and Multi-Housing News are pleased to welcome you to our 2015 survey of the Top Commercial and Multi-Family Owners. The information you provide will be used to rank the firms with the most distinguished property portfolios. By taking a few minutes to fill out the requested information, you'll join the ranks of the most powerful firms in commercial real estate and be featured in our listings. If you are a multi-family owner, please be sure to also fill out the last two questions which apply only to multi-family assets. The results will be published in our October 2015 issues.

Thank you in advance for taking the time to contribute to this widely read survey. It's an important way for industry professionals to learn about the most prominent commercial real estate portfolios.

If you have any questions, please contact Mike Ratliff at 212.977.0041 x3407 or mratliff@cpexecutive.com.

Thank you for your time and participation.

Sincerely,

Mike Ratliff, Senior Associate Editor

1. Company Name:

2. Survey Contact Person:
(For contact purposes only, will not be printed.)

Name:

Company:

Email Address:

Phone Number:

3. What is the total value of the company portfolio (total asset value, including jointly-owned properties in which your firm maintains a controlling interest) as of the close of 1Q 2015? (If that information is unavailable, what was the most recently assessed value of the property portfolio?)

4. What was the total number of commercial properties (including multi-family properties and jointly-owned assets in which your firm maintains a controlling interest) in your company's portfolio at the close of the following years?

2014

2013

2012

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5. What percentage of your portfolio is located in the following regions?

EAST (Connecticut, Delaware, Kentucky, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, North Carolina, Pennsylvania, Rhode Island, South Carolina, Vermont, Virginia, Washington, D.C., West Virginia)

MIDWEST (Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Wisconsin)

SOUTH (Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, Oklahoma, Tennessee, Texas)

WEST (Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, Oregon, Utah, Washington, Wyoming)

INTERNATIONAL

6. What was the total square footage of commercial space (including multi-family properties and jointly-owned assets in which your firm maintains a controlling interest) in your company’s portfolio as of the close of 1Q 2015? (If this data is not available, please provide the most recent number and date.)

7. How much of that total space is in the following sectors?

Office (Square Feet)

Multi-Family (***Units***)

Retail (Square Feet)

Industrial (Square Feet)

Hospitality (***Keys***)

Other

8. What is the average age of the properties in your company's portfolio?

9. What is the average occupancy rate of your company's portfolio as a whole?

10. How much debt, on average, is currently carried on the company's portfolio? (Percent of total value.)

11. What percentage of the portfolio has financing expiring/due for renewal in the next three years?

12. What percentage of the portfolio has financing expiring/due for renewal in the next five years?

13. What percentage of your company's portfolio was acquired through investment?

14. What percentage of your company's portfolio was developed by your company?

15. What percentage of your company's portfolio, based on square footage, has been LEED certified or otherwise qualified under a green building/sustainable design program?

16. ***For Multi-Family Owners***

Please fill out the following figures regarding you Multi-Family Portfolio as the close of 1Q 2015.

Number of Units	
Average Occupancy	
Average Monthly Rent	
Average Property Age	
Number of Class A Properties	
Number of Class B Properties	
Number of Class C Properties	
Number of LEED Certified Properties	
Number of Communities Under Development	

17. ***For Multi-Family Owners***

Please select the different types of housing your company owns.

- ☐ Market Rate
- ☐ Luxury Rentals
- ☐ Affordable Housing
- ☐ Student Housing
- ☐ Military Housing
- ☐ Seniors Housing

Other (please specify)