



CATEGORY: Best Sale

Criteria: This category will showcase a sales transaction that closed in 2011, contributed to the buyer's or seller's business strategy (at the property, portfolio or company level), produced value for the buyer and/or seller, and exhibited creativity in surmounting challenges. May be a cash transaction or a 1031 exchange.

Entries Due: March 30

Entry Form Instructions

Submit materials in a 9-in. by 12-in. binder.

- Completed entry form (this sheet) with narrative attached
- Any supporting materials demonstrating accomplishments
- Photo of the property
- Payment

Now you can submit payment and/or materials online!

Simply log on to CPE's submission manager at <http://cpexecutive.submishmash.com/submit>

Entry Fees

☐ \$325 (first entry)

☐ \$265 (each subsequent entry)

Total number of entries # _____

Total payment \$ _____

(Make checks payable to Commercial Property Executive.)

Contact name: _____

Contact email: _____

Contact telephone: _____

Name of company(ies) to be considered for the award: _____

Name of building will be listed on the award. Please list the names and company affiliations of all team members to be included in award materials: _____

Mailing Instructions

Mailed materials must be postmarked by March 30. Send to:

Suzann Silverman, Editorial Director

Commercial Property Executive

370 Lexington Ave., Suite 2100

New York, NY 10017

If you have questions, email ssilverman@cpexecutive.com.

Property Facts

Name of property and location: _____

Buyer: _____

Seller: _____

Names of brokerage firms involved (please specify the side represented for each): _____

Type of property (office, multi-family, retail, industrial, hotel, etc.): _____

Year construction was completed: _____

Total acreage: _____

Total no. of buildings: _____

Total sq. footage of buildings (and number of units or keys, where applicable): _____

Occupancy at time of sale: _____

Rent range: _____

Asking price: _____

No. of bidders: _____

Selling price: _____

Selling price per sq. foot: _____

Property NOI: _____

Cap rate: _____

No. of days it took to close: _____

Lender: _____

Tell us about your accomplishment:

On a separate sheet of paper, provide 250-500 words (bullet points are fine) describing the details of the transaction, including any interesting challenges overcome. Also explain why this was a noteworthy deal and provide a description of the property, including special features or amenities, target audience and market demographics.