

CATEGORY: Best Financial Structure

Criteria: This category will showcase financial transactions that closed in 2011 and illustrate ingenuity and business savvy, providing a benefit to the borrower and the lender. Transactions may be at the corporate or property level, may be financings or refinancings, and could involve a purchase, development/redevelopment, net lease or capital raise.

Entries Due: March 30

Entry Form Instructions

Submit materials in a 9-in. by 12-in. binder.

- Completed entry form (this sheet) with narrative attached
- Any supporting materials demonstrating accomplishments
- Photo of the property
- Payment

Now you can submit payment and/or materials online!

Simply log on to CPE's submission manager at
<http://cpexecutive.submishmash.com/submit>

Entry Fees

☐ \$325 (first entry)

☐ \$265 (each subsequent entry)

Total number of entries # _____

Total payment \$ _____

(Make checks payable to Commercial Property Executive.)

Contact Name: _____

Contact email: _____

Contact telephone: _____

Name of company(ies) to be considered for the award: _____

Name of building (or if a corporate-level deal, borrower) will be listed on the award. Please list the names and company affiliations of all team members to be included in award materials:

Mailing Instructions

Mailed materials must be postmarked by March 30. Send to:

Suzann Silverman, Editorial Director

Commercial Property Executive

370 Lexington Ave., Suite 2100

New York, NY 10017

If you have questions, email ssilverman@cpexecutive.com.

Transaction Facts

Name of borrower and, where applicable, property and location:

Size of transaction: _____

Type of transaction (financing or refinancing; capital raise, construction or purchase, etc.): _____

Type of property (office, multi-family, retail, industrial, hotel, etc.): _____

Where applicable, age and size of property: _____

Where applicable, loan-to-value and borrower equity: _____

Types of financing involved and specifics for each, including financier, specific dollar amount, fixed vs. floating, recourse vs. non-recourse, debt service coverage, etc. Please add pages as necessary:

_____ :

_____ :

_____ :

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_____ :

Length of loan: _____

No. of days it took to close: _____

Brokers and/or mortgage bankers involved: _____

Tell us about your accomplishment:

On a separate sheet of paper, provide 250-500 words (bullet points are fine) describing the details of the transaction, including any interesting challenges overcome. Also explain why this was a noteworthy deal, how the financing was structured and how it benefited the borrower and lender.