



CATEGORY: Best Sale

Criteria: This category will showcase a sales transaction that closed in 2010, contributed to the buyer's or seller's business strategy (at the property, portfolio or company level), produced value for the buyer and/or seller, and exhibited creativity in surmounting challenges. May be a cash transaction or a 1031 exchange.

Entries Due April 29

Entry Form Instructions

Submit materials in a 9-in. by 12-in. binder.

- Completed entry form (this sheet) with narrative attached
- Any supporting materials demonstrating accomplishments
- Photo of the property
- Payment

Entry Fees

I have enclosed my check made out to Commercial Property Executive for:

- ☐ \$300 (first entry)
- ☐ \$250 (each subsequent entry)

Total number of entries # _____

Total payment \$ _____

Contact Name: _____

Name of Company: _____

Address: _____

Email: _____

Telephone: _____

Mailing Instructions

Send your entry form and project binder, postmarked by April 29, to:

Suzann Silverman, Editor
Commercial Property Executive
370 Lexington Ave., Suite 2100
New York, NY 10017

If you have questions, email ssilverman@cpexecutive.com

Property Facts

Name of property and location: _____

Buyer and seller: _____

Name of brokerage firm: _____

Type of property (office, multi-family, retail, industrial, hotel, etc.): _____

Year construction was completed: _____

Total acreage: _____

Total no. of buildings: _____

Total sq. footage of buildings (and number of units or keys, where applicable): _____

Occupancy at time of sale: _____

Rent range: _____

Asking price: _____

No. of bidders: _____

Selling price: _____

Selling price per sq. foot: _____

Property NOI: _____

Cap rate: _____

No. of days it took to close: _____

Lender: _____

Tell us about your accomplishment:

On a separate sheet of paper, provide 250-500 words (bullet points are fine) describing the details of the transaction, including any interesting challenges overcome. Also explain why this was a noteworthy deal and provide a description of the property, including special features or amenities, target audience and market demographics.